

لتحصيل أموال الغير ذ.م.م.
ALMUTAKAMELAH COLLECTIONS W.L.L
ترخيص تجاري (2019/24338) رأس المال (50,000 KD) Capital

المتكاملة
ALMUTAKAMELAH



Corporate Profile

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About **Almutakamelah**

At Al Mutakamelah, we recognize the importance of debt collection as early as possible since this provides a valuable opportunity for a chance to retain and enhance your relationship with your customer.

We apply our expertise in brokering solution-driven negotiations with your customers to yield best debt recovery results while simultaneously preventing an arduous litigation process.

Our position is rooted in our commitment to understand our clients while leveraging our expertise in relationship management, market knowledge and strength in litigation to provide you with the most convenient debt-recovery solution available. Al Mutakamelah has a fully fledged team consisting of several dedicate departments including collections, expedited data entry, legal, treasury and, of course, a call center ready to provide you with adequate solutions.

Our Commitment

Al Mutakamelah is committed to providing our customers with top tier collections solutions that suits your needs. This is articulated through our dedication to transparency and adherence to our Governance Principles.

We understand that a one-size-fits-all approach to debt collection and receivables management cannot work in every case.

That is why Al Mutakamelah specializes in what we define as tailored solutions to fit our client needs. We make sure we focus on your needs as an individual business and provide forward-thinking dedicated solutions supported by a team of specialists.

Al Mutakamelah's competitive edge comes from a combined experience of our teams, and our understanding of local public affairs.

A Team You can Trust





Collecting **Simpler, Faster, Friendlier**

Our Approach

The experience at Al Mutakamelah allows us to speak your language as well as your customer's language. Our aim is to ensure early payments for our clients while simultaneously retain their customers.

Furthermore, we understand local in-depth processes allowing us to maximize revenue collection. Our seamless solutions are the product of local expertise with a global mindset allowing us to standardize our processes creating the building blocks of success.

As specialists in this field, we are aware of the reasons given when there is a failure of making a payment and know the different response methods. By exerting the right amount of pressure, we maximize revenue collection.

However, our goal is not revenue collection but to help you cultivate and retain a positive working relationship with your customer by providing non-contentious solutions through our amicable debt collection solutions.



Hosam Al Muzaiel

Our CEO

Hosam Al Muzaiel, is the Chief Executive Officer of Al Mutakamelah. Hosam has an established track record spanning over 20 years locally and globally in various industries including investment banking, real estate investment and asset management. He also has over 10 years' experience in collections as Deputy CEO of Al Raai Law Firm and Al Raai Collections.

In this role he has led the development and objectives of Al Raai ensuring seamless and solution-based deliveries and systems across multiple practices providing clients with top tier services.

Hosam's previous responsibilities in executive leadership have granted him the skills and understanding in successfully leading organizations to meet targets and exceed objectives. In addition, as an experienced board member, he possesses the skills to ensure an organization remains focused and steadfast in its mission and purpose while steering it towards a sustainable future.



Hamza Abdunnasser

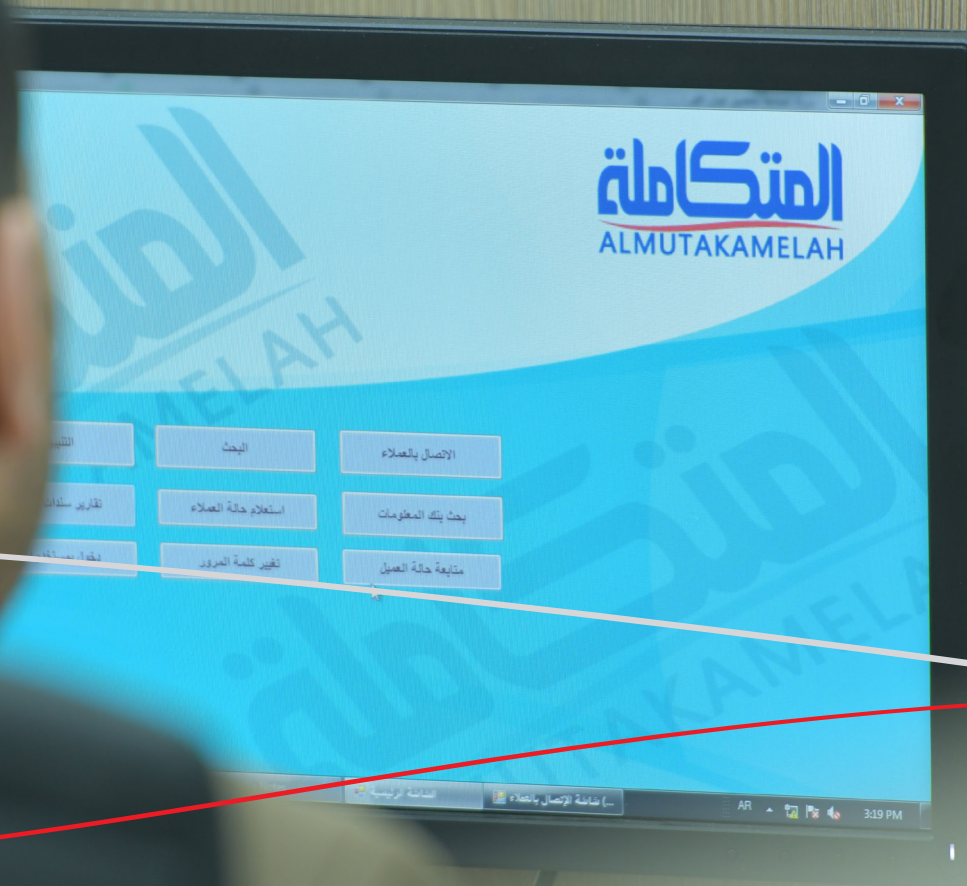
Our Collections Manager

Hamza Abdunnasser is the Collections Manager at Al Mutakamelah. He has in-depth knowledge of Collection Management with almost 10 years' experience in debt collection and team leadership.

In his previous role as Regional Collections Manager at Al Raai Collections, Hamza spearheaded the organization's collection's objectives and was the final point of escalation for high value debt cases which maximized internal collections.

Additionally, he worked closely with legal bodies when necessary and provided support to internal colleagues to improve internal processes.

In-House Developed Systems



Our Expertise

- ✓ Local Judicial Systems and Processes.
- ✓ Local Laws & Procedures.
- ✓ Established Relationships and Trust Among Authorities.
- ✓ Dedicated Staff.

- ✓ Decades of Experience.
- ✓ Customer Retention.
- ✓ Proven Success Record.
- ✓ Tailored Solutions.

Solutions You Need Expertise You **Deserve**





Tel: +965 220 16000

Email: almutakamelah@almutakamelah.com

Abdul Aziz Hamad Al-Saghar St. Safat Tower, 10th Floor

P.O. Box: 20303, Safat 13045 - Kuwait

almutakamelah.com